



Navsya Technologies Pvt. Ltd.

SRM / SCM Solution

Agenda

- Understanding:
 - Supplier Relationship



Supplier Relationship

- Manage Vendors
- Manage Contracts
- Vendor Rating / Feedback
- Blacklist Vendor
- eTenders
- Online Auctions
- Raise RFP
- Issuing Online Purchase Order
- Online Order Status
- Shipment Tracking
- Invoicing

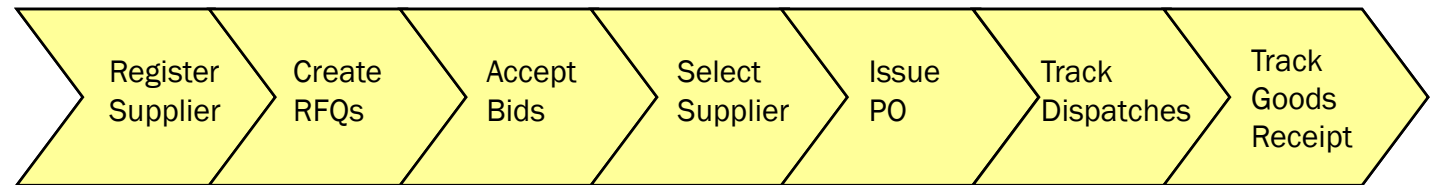


eProcurement Portal

- eProcurement Portal facilitates organization and its suppliers in buying, bidding, tracking, selecting suppliers, and other procurement processes over the internet
- Key Functionality includes:
 - + Supplier Registration
 - + Generation of RFQ
 - + Reverse Auction
 - + Bid Acceptance
 - + PO Generation
 - + Dispatch Information
 - + GRN Generation



Procurement Process



Online eProcurement Processes

- Electronic Access to Tender Documents
- Easy Comparison of suppliers and their respective Bids
- Direct Access to information in ERP system – no need to login to different systems
- Suppliers can easily view RFQs and post their bids
- Buyer gets lowest cost as suppliers are alerted about the latest lowest bid
- Email and SMS based easy alert system
- Track entire procurement cycle online from RFQ till Invoices



Supplier Registration

- Suppliers can be defined in the portal by internally designated personnel
- Suppliers can also register themselves online through the portal
- Internal team verifies the supplier application for registration and then activates the supplier
- Supplier has no access to the portal till he is activated
- Once activated the supplier can log-in to the portal and can view RFQs online and can bid on the same



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Sample Screen Shots

Supplier Registration

My Details[View RFQ](#)[My Bids](#)[My Approved Bids](#)[View PO](#)[View Dispatch](#)[View GRN](#)[View Payment Detail](#)[Edit Profile](#)[Change Password](#)[Help](#)

Name of Supplier :	<input type="text" value="Vijay Enterprises"/>
Office Address :	<input type="text" value="Hyderabad"/>
Phone No :	<input type="text" value="044-6787663"/>
Fax No :	<input type="text" value="324234234"/>
E-Mail:	<input type="text" value="ramkumar_nigam@rediffmail.com"/>
Contact Person:	<input type="text" value="Ramkumar"/>
Address Of Manufacturing Unit:	<input type="text" value="Vijay Complex, RP Road, Near Ino"/>
Phone No.:	<input type="text" value="022-66934800"/>
Fax No:	<input type="text" value="2222222"/>
E-Mail:	<input type="text" value="ramkumar_nigam@rediffmail.com"/>
Contact Person:	<input type="text" value="Ramkumar"/>
ST No:	<input type="text" value="119083744"/>
ISO Certified:	<input type="text" value="YES"/>
Payment Term:	<input type="text"/>
Delivery Period:	<input type="text"/>
Delivery Term:	<input type="text"/>
Insurance:	<input type="text"/>
Banker Name:	<input type="text"/>



Supplier Activation

[View New Suppliers](#)[View Approved Suppliers](#)[View Rejected Suppliers](#)[Import Item Category](#)[Import Item](#)[View Raised RFQ](#)[View Accepted RFQ](#)[View Bids](#)[View Short Listed Bids](#)[View Approved Bids](#)[View PO](#)[View Dispatch](#)[View GRN](#)[View Payment Detail](#)[Edit Profile](#)[Change Password](#)

View New Suppliers

<input type="checkbox"/>	Supplier Name	Address	Phone No	Type of Supplier	Turnover	Status	Details
<input type="checkbox"/>	ABC Cement	Hyderabad	044-6787663	Logistic	2crs	Pending	
<input type="checkbox"/>	Verna Limited	Mumbai	022-8767439	Logistic	1cr	Pending	
<input type="checkbox"/>	TIL PVT Limited	Delhi	011-2324556	Office Materials	1 cr	Pending	
<input type="checkbox"/>	Rajshree Group	bangalore	080-6648465	Office equipments	200 crs	Pending	

[Submit](#)

Generation of RFQ and Reverse Auction

- Internal User can create a Request for Quotation
- Scenario A:
 - ❖ Quotation details can be entered directly in the portal
 - ❖ Quotation Details are sent to ERP / External Systems
- Scenario B:
 - ❖ Quotation is created in ERP / External Systems
 - ❖ The required details are picked from ERP / External Systems and displayed on the portal
- Once the Quotation is uploaded on the portal it will be displayed to all the suppliers and they can bid on the same



View Request for Quotation

RFQ ID:	APCF1589387	location:	Mumbai		
Name:	Office Stationary - Pens, Writing Pads, Filos	Opening Date:	15-01-2008		
Category:	Office Stationary	Closing Date:	15-02-2008		
Name	Material Code	Quantity	Description	Start Time	End Time
Pens	FET9823	150 Nos	Black - Gel		
Writing Pads & Filos	FET3523	200 Nos	A4 Size		
CD-R	FET3113	350 CDs			

Bid Details	
Start Bid Price	Rs. 8500
Latest Bid Value	Rs. 7700
Minimum Bid Value	Rs. 8500
Enter your Bid Amount	<input type="text"/>
	



View My Bids / Revise Bids

My Details

[View RFQ](#)
[My Bids](#)
[My Approved Bids](#)
[View PO](#)
[View Dispatch](#)
[View GRN](#)
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[Edit Profile](#)
[Change Password](#)
[Help](#)

Bids

<input type="checkbox"/>	RFQ ID	Tender Title	Location	Start Date	End Date	Tender File	Status	Bid Amount	Details
<input type="checkbox"/>	1001	Office Equipment	MUMBAI	05-01-2007	25-01-2007		In Process	Rs. 135,000	
<input type="checkbox"/>	1002	Office Equipment	MUMBAI	15-01-2007	05-02-2007		In Process	Rs. 200,000	
<input type="checkbox"/>	1003	Office Equipment	MUMBAI	15-01-2007	05-02-2007		In Process	Rs. 180,000	

Bid Details

Start Bid Price Rs. 8500

Latest Bid Value Rs. 7700

Minimum Bid Value Rs. 8500

Enter your Bid Amount



PO / Dispatch / GRN Information

Purchase Order Details									
Item Code	Item Name	Category	Qty	UOM	Rate	Tax	Total Value		
001	Gel Pens	Stationary	08	NA	100		800		
002	A4 Paper	Stationary	20	NA	350		7000		
003	CD-R	Stationary	100	NA	10		1000		
Dispatch Details									
Transporter Name	City from	Mode of Transportation	LR no	LR Date	No of Packages	Invoice No	Invoice Qty	Weight	Total Value
Cosmos	Mumbai	Road							8800
GRN Details									
GRN Id	GRN Date	Item Id	Recv Qty	Accept Qty	Reject Qty				
G97529	12-2-2008	003	100		100				
Payment Details									
Amount		Rs. 1000 Paid in Advance							

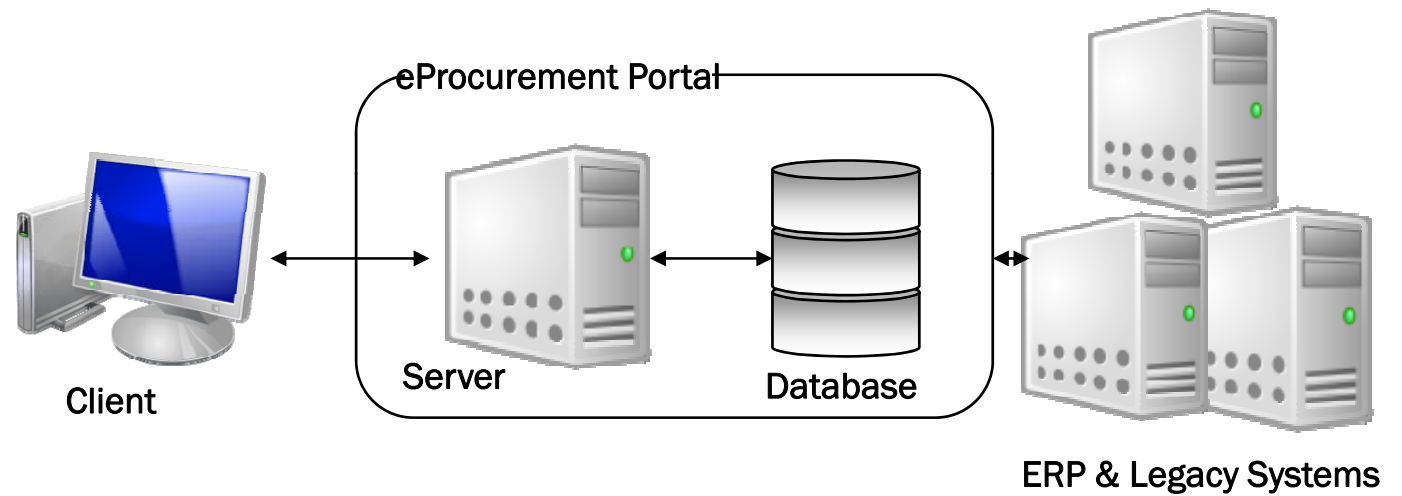


Technical Details

- Completely built using Open Source Platform using Java Technology
- No Licensing Required
- Web based solution, easy access from anywhere
- Can run on any Hardware, Operating System, Application Server
- Can run on any database
 - ❖ Oracle
 - ❖ mySQL
 - ❖ MS-SQL Server
- Easy integration with ERP Applications



Suggested Technical Architecture





Thank you!